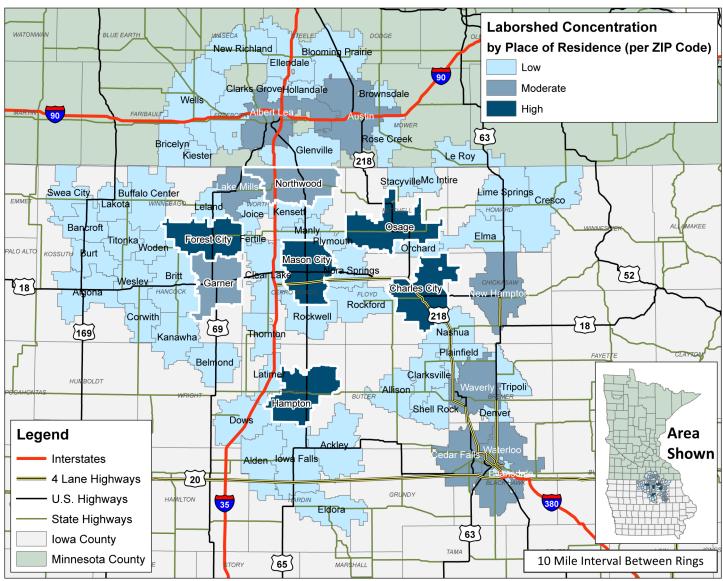
LABOR CHARACTERISTICS



BIOTECHNOLOGY

NORTH CENTRAL IOWA ALLIANCE LABORSHED AREA

CONCENTRATION OF RESPONDENTS WITHIN THE LABORSHED AREA WITH TRANSFERABLE EXPERIENCE/SKILLS BY PLACE OF RESIDENCE



Workers who have transferable experience/skills in the industry are currently commuting an average of 11 miles one way for work. Those who are likely to change/accept employment are willing to commute an average of 24 miles one way for the right employment opportunity.

FOR MORE INFORMATION REGARDING THE NORTH CENTRAL IOWA ALLIANCE, IA LABORSHED, CONTACT:



North Central Iowa Marketing Alliance 9 North Federal Mason City, Iowa 50401 Phone: (641) 423-0315 | E-mail: wwb@wctatel.net www.northcentraliowa.net

LABOR CHARACTERISTICS

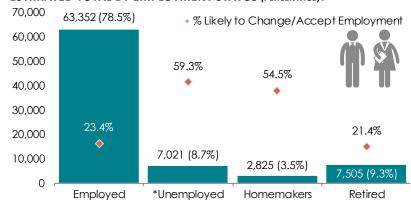
BIOTECHNOLOGY

ESTIMATED AVAILABLE LABOR PER OCCUPATIONAL CATEGORY:

- Agricultural & Food Science
 Technicians 258
- Agricultural Inspectors 261
- Agricultural Workers, All Other - 779
- Bakers 1,557
- Butchers & Meat Cutters 263
- □ Chemists 257
- Computer & Information
 Systems Managers 775
- Dietetic Technicians 1,556
- Dietitians & Nutritionists 260
- Engineers, All Other 2,335
- Farmers, Ranchers, & Other Agricultural Managers - 15,570
- Farmworkers & Laborers, Crop, Nursery, & Greenhouse - 1,039
- □ Food Batchmakers 264
- Industrial Engineers 254
- Inspectors, Testers, Sorters, Samplers, & Weighers - 1,816
- Installation, Maintenance, & Repair Workers - 6,747
- Laborers & Freight, Stock, & Material Movers, Hand - 4,152
- Licensed Practical & Licensed
 Vocational Nurses 1,038

- Life, Physical, & Social Science Technicians, All Other - 259
- Market Research Analysts & Marketing Specialists - 776
- Medical & Clinical Laboratory Technicians - 1,037
- Medical & Clinical Laboratory
 Technologists 777
- Medical Scientists, Except Epidemiologists - 256
- Microbiologists 255
- Millwrights 262
- Pharmacy Technicians 1,297
- Production Workers, All Other - 23,102
- Registered Nurses 7,785
- Stationary Engineers & Boiler Operators - 265
- Supervisors of Farming, Fishing, & Forestry Workers - 778
- Supervisors of Production & Operating Workers - 3,633
- Water & Wastewater
 Treatment Plant & System
 Operators 1,040

ESTIMATED TOTAL BY EMPLOYMENT STATUS (PERCENTAGE):



*Employment status is self-identified by the survey respondent. The unemployment percentage does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

EMPLOYMENT STATS:

- 71.1% paid an hourly wage
- 87.4% are/were employed full-time
- 12.6% are/were employed part-time
- 21.2% are/were self-employed
- 20.5% hold two or more jobs
- Currently working an average of 46 hours/week

AN ESTIMATED TOTAL OF 80,703 PEOPLE IN THE LABORSHED AREA

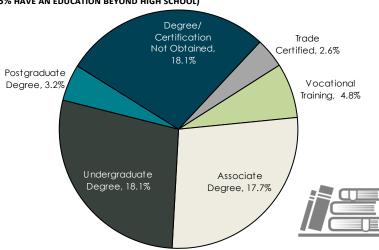
UNDEREMPLOYMENT (ESTIMATED):

- Low hours 0.3%
- Low income 0.0%
- Mismatch of skills 3.2%
- □ Total 3.5%

(Individuals counted only once when estimating Total Underemployment.)

EDUCATIONAL LEVEL:

(64.5% HAVE AN EDUCATION BEYOND HIGH SCHOOL)



CURRENT BENEFITS:

Health/Medical Insurance, 86.8%
Pension/Retirement/401k, 80.4%
Life Insurance, 74.0%
Dental Cov erage, 72.8%
Paid Holidays, 71.7%
Paid Vacation, 69.4%
Disability Insurance, 68.7%
Vision Cov erage, 66.8%
Prescription Drug Cov erage, 55.5%

DESIRED BENEFITS:

Health/Medical Insurance, 88.8%

Dental Cov erage, 83.8%
Paid Vacation, 83.8%
Pension/Retirement/401k, 83.8%
Poid Holidays, 82.5%
Vision Cov erage, 78.8%
Paid Sick Leave, 77.5%
Disability Insurance, 75.0%
Life Insurance, 71.3%

TOP JOB SEARCH RESOURCES:

(For those seeking employment opportunities, by use.)

- Internet 66.7%
- www.indeed.com
- www.iowajobs.org
- www.linkedin.com
- Networking through friends, family or acquaintances - 27.7%
- Newspapers 26.3%
 - Globe Gazette Mason City
- IowaWORKS Centers 18.6%

WORKPLACE FLEXIBILITY:

(by percent of interest)

- Job teams 73.8%
- Cross-training 72.8%
- Job sharing 49.4%
- Varied shifts 39.2%Seasonal work 51.3%
- Temporary work 48.8%



LABOR CHARACTERISTICS

BIOTECHNOLOGY

OCCUPATION	OCCUPATIONAL CODE	MEAN WAGE	ENTRY WAGE	EXPERIENCED WAGE	MEDIAN WAGE	MEAN ANNUAL SALARY	
Computer and Information Systems Managers	11-3021	\$49.25	\$35.54	\$56.11	\$47.82	\$102,442	
Agricultural and Food Science Technicians	19-4011	\$20.12	\$12.86	\$23.76	\$15.43	\$41,857	
Agricultural Inspectors	45-2011	\$24.89	\$20.20	\$27.23	\$25.28	\$51,765	
Architectural and Engineering Managers	11-9041	\$50.12	\$37.11	\$56.62	\$48.50	\$104,243	
Bakers	51-3011	\$12.30	\$9.53	\$13.69	\$11.68	\$25,591	
Biochemists and Biophysicists	19-1021	\$29.39	\$16.90	\$35.63	\$26.43	\$61,128	
Butchers and Meat Cutters	51-3021	\$12.18	\$10.31	\$13.12	\$11.62	\$25,340	
Chemical Engineers	17-2041	\$38.73	\$35.53	\$40.33	\$38.08	\$80,558	
Chemical Equipment Operators and Tenders	51-9011	\$25.25	\$18.27	\$28.73	\$27.79	\$52,513	
Chemical Technicians	19-4031	\$20.59	\$16.05	\$22.86	\$18.92	\$42,824	
Chemists	19-2031	\$31.49	\$22.68	\$35.89	\$29.92	\$65,492	
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	\$29.80	\$20.88	\$34.27	\$28.50	\$61,993	
Conservation Scientists	19-1031	\$24.97	\$16.11	\$29.40	\$23.59	\$51,940	
Cooling and Freezing Equipment Operators and Tenders	51-9193	\$17.56	\$10.11	\$20.01	\$15.48	\$36,527	
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9193	\$16.83	\$11.79	\$19.35	\$17.52	\$35,008	
Dietitians and Nutritionists	29-1031	\$21.00	\$11.63	\$25.68	\$21.34	\$43,674	
Engineering Technicians, Except Drafters, All Other	17-3029	\$25.22	\$18.11	\$28.78	\$23.22	\$52,466	
Engineers, All Other	17-2199	\$32.34	\$17.67	\$39.67	\$30.22	\$67,269	
Environmental Scientists and Specialists, Including Health	19-2041	\$29.09	\$20.92	\$33.17	\$28.58	\$60,504	
Farmers, Ranchers, and Other Agricultural Managers	11-9013	\$40.03	\$28.71	\$45.69	\$34.22	\$83,259	
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	\$12.97	\$8.94	\$14.99	\$13.12	\$26,981	
First-Line Supervisors of Farming, Fishing, and Forestry Workers	45-1011	\$23.75	\$17.39	\$26.93	\$24.14	\$49,393	
First-Line Supervisors of Non-Retail Sales Workers	41-1012	\$30.65	\$20.21	\$35.87	\$28.42	\$63,759	
First-Line Supervisors of Production and Operating Workers	51-1011	\$27.56	\$19.29	\$31.69	\$26.60	\$57,316	
Food and Tobacco Roasting, Baking, and Drying Machine Operators and	51-3091	\$17.76	\$13.44	\$19.92	\$17.36		
Tenders Food Batchmakers	F1 2002	¢14.90	¢11 F4	¢16.57	Ć14.4F	¢20.075	
	51-3092 51-3093	\$14.89 \$22.95	\$11.54 \$15.37	\$16.57 \$26.74	\$14.45 \$25.43	\$30,975 \$47,738	
Food Cooking Machine Operators and Tenders Graders and Sorters, Agricultural Products	45-2041	\$15.44	\$13.71	\$16.30	\$15.42	\$32,107	
Health Technologists and Technicians, All Other	29-2099	\$19.22	\$13.71	\$10.30	\$15.42	\$39,988	
Healthcare Support Workers, All Other	31-9099	\$16.75	\$13.05	\$18.50	\$16.56	\$34,838	
Industrial Engineers	17-2112	\$37.43	\$13.23	\$42.56	\$35.47	\$77,847	
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	\$18.32	\$13.22	\$20.88	\$17.23	\$38,112	
Installation, Maintenance, and Repair Workers, All Other	49-9099	\$20.72	\$14.78	\$23.69	\$21.37	\$43,104	
Internists, General	29-1063	\$98.18	\$34.06	\$130.24	\$99.24	\$204,214	
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	\$15.96	\$11.38	\$18.25	\$15.88	\$33,198	
Licensed Practical and Licensed Vocational Nurses	29-2061	\$19.38	\$16.78	\$20.67	\$19.25	\$40,302	
Life, Physical, and Social Science Technicians, All Other	19-4099	\$22.52	\$17.08	\$25.24	\$22.03	\$46,845	
Maintenance and Repair Workers, General	49-9071	\$18.91	\$13.29	\$21.72	\$18.45	\$39,331	
Market Research Analysts and Marketing Specialists	13-1161	\$24.67	\$15.14	\$29.43	\$20.98	\$51,308	
Materials Engineers	17-2131	\$31.45	\$23.32	\$35.52	\$28.91	\$65,413	
Meat, Poultry, and Fish Cutters and Trimmers	51-3022	\$15.45	\$13.49	\$16.43	\$15.58		
Natural Sciences Managers	11-9121	\$52.82	\$28.14	\$65.16	\$54.79	\$109,865	
Nuclear Medicine Technologists	29-2033	\$36.08	\$30.85	\$38.70	\$35.09	\$75,054	
Paralegals and Legal Assistants	23-2011	\$18.45	\$11.72	\$21.82	\$17.80	\$38,386	
Pharmacy Technicians	29-2052	\$14.93	\$11.96	\$16.42	\$14.60	\$31,064	
Physicians and Surgeons, All Other	29-1069	\$111.95	\$60.61	\$137.61	N.A.	\$232,848	
Plant and System Operators, All Other	51-8099	\$28.46	\$21.35	\$32.01	\$29.26	\$59,192	
Production Workers, All Other	51-9199	\$13.30	\$9.24	\$15.33	\$13.41	\$27,661	
Registered Nurses	29-1141	\$26.81	\$20.73	\$29.85	\$26.61	\$55,766	
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	51-9012	\$15.76	\$10.86	\$18.20	\$15.95	\$32,771	
Slaughterers and Meat Packers	51-3023	\$14.98	\$12.44	\$16.25	\$15.33	\$31,161	
Soil and Plant Scientists	19-1013	\$32.49	\$20.79	\$38.33	\$28.80		
Stationary Engineers and Boiler Operators	51-8021	\$25.82	\$20.79	\$28.74	\$26.65		
Veterinary Technologists and Technicians	29-2056	\$14.30	\$11.50	\$15.70	\$14.02	\$29,742	
Water and Wastewater Treatment Plant and System Operators	51-8031	\$20.01	\$11.50	\$13.70			
Zoologists and Wildlife Biologists	19-1023	\$27.08	\$20.65	\$30.30			
Louide and Milatile Diologists	13-1023	\$27.08	\$20.05	Ş3U.3U	\$20.09	\$30,331	

The 2018 lowa Wage data for the North Central lowa Alliance Laborshed area was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. The source of the wage and employment data is based on the May 2017 OES estimates. Additional occupational wage and employment data can be found at www.iowalmi.gov/laborshed.